



















#### 12 - 15 SEPTEMBER 2021 **Dubai World Trade Centre**

## THE GLOBAL **HUB FOR THE** CONSTRUCTION

FROM INCEPTION TO COMPLETION

**INDUSTRY** 







ORGANISED BY



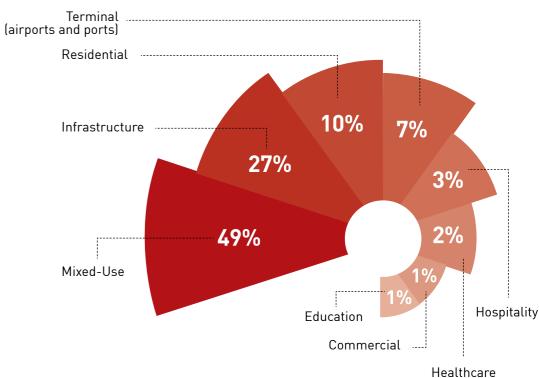


# PROJECTS WORTH TRILLIONS OF US\$ TO BE AWARDED IN THE MIDDLE EAST, AFRICA AND SOUTH ASIA

The project pipeline in the Middle East, Africa and South Asia exceeds \$4.9 trillion.\*

The Big 5 is the ideal platform to access this region and monetise on these unmatched business opportunities.

#### **PROJECTS BREAKDOWN BY SECTOR\***



The Big 5 is a key show for the construction industry, and a great place to meet new customers and develop strong business relationships.

Scott Mackinnon, Vice President Sales
Greystone Energy Systems Inc.

## TOP FOUR REASONS TO EXHIBIT AT THE BIG 5

The Big 5 has launched hundreds of thousands of products into the Middle East, Africa and South Asia. The event serves as a platform to facilitate partnerships, advance knowledge and industry best practices, and to propel local and international businesses into the market.



#### **ENTER NEW MARKETS**

Gain direct access to the key stakeholders involved in the region's upcoming plans and budget allocations.



#### **BUILD YOUR BRAND**

Position your brand in front of 67,000+ construction professionals and establish your name as an industry leader.



#### **GENERATE QUALIFIED LEADS**

Showcase your products and solutions to a captive audience of active buyers who are on the lookout for the latest innovations.



## NETWORK WITH INDUSTRY STAKEHOLDERS

Experience the power of face-to-face networking to forge strong relationships with the most influential industry players.





## GLOBAL LEADERS ACHIEVE THEIR BUSINESS GOALS AT THE BIG 5



**94%**Promoted their brand successfully



**92%**Found distributors for their products



UAE

20%

Got valuable insights into the market



Sold their products to new customers



Launched a new product in the region

#### **EXHIBITING COMPANIES COUNTRY BREAKDOWN**

EUROPE & CIS 39%

GCC & MENA\*

8%

AUSTRALIA & ASIA

31%

01/0

AMERICAS 2%

\*excluding UAE

The Big 5 is the largest exhibition in the region and we choose it as a platform to introduce our new products.

Mohammed Habib, Sales & Marketing Manager Raktherm

## **MEET THOUSANDS OF BUYERS AND DECISION MAKERS FROM** THE CONSTRUCTION INDUSTRY



**65%** of visitors from the UAE

#### **TOP 10 VISITING INTERNATIONAL COUNTRIES**



Bahrain







6%



Iraq

3%

Pakistan

3%

4%

Turkey 2%

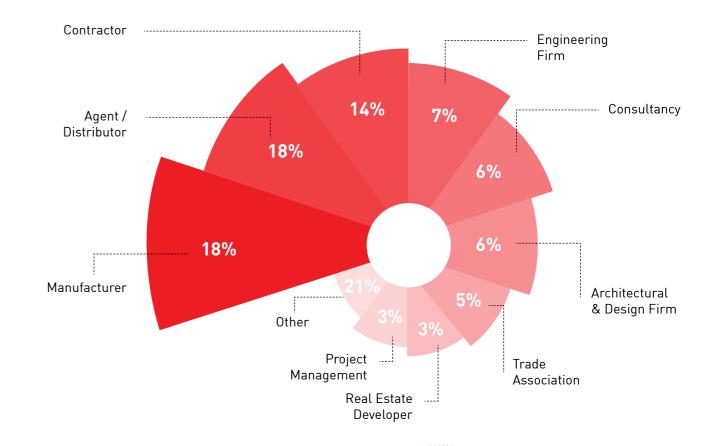
**TOP 5 REASONS FOR VISITING** 

Egypt

3%

| 49% | Meet new suppliers                         |
|-----|--|
| 42% | Discover the latest innovations and trends |
| 40% | Source new international products          |
| 37% | Network with the industry                  |
| 30% | Attend educational sessions                |

#### **VISITORS BY NATURE OF BUSINESS**



#### **PROFESSIONALS WHO VISIT INCLUDE**

| ARCHITECTS      | CEOS /<br>DIRECTORS | CONTRACT<br>MANAGERS | ENGINEERS |
|-----------------|---------------------|----------------------|-----------|
| GOVERNMENT      | INTERIOR            | PLANT                | PROJECT   |
| REPRESENTATIVES | DESIGNERS           | MANAGERS             | MANAGERS  |

**PURCHASING** MANAGERS

QUANTITY **SURVEYORS**  **MANAGERS** 



## LEADING COMPANIES FROM THE PRIVATE AND PUBLIC SECTOR WHO VISIT INCLUDE

PRIVATE

AECOM Godwin Austen Johnson **Arabtec Construction** Hoehler + alSalmy **KEO International Consultants** Aramco MERAAS Azizi Developments Binladin Contracting Group Meydan Dabbagh Architects RMJMDewan Architects & Engineers **RSP Architects** Saudi Aramco DG Group Diamond Developers Woods Bagot DSA Architects International WSP **EMAAR** Wasl

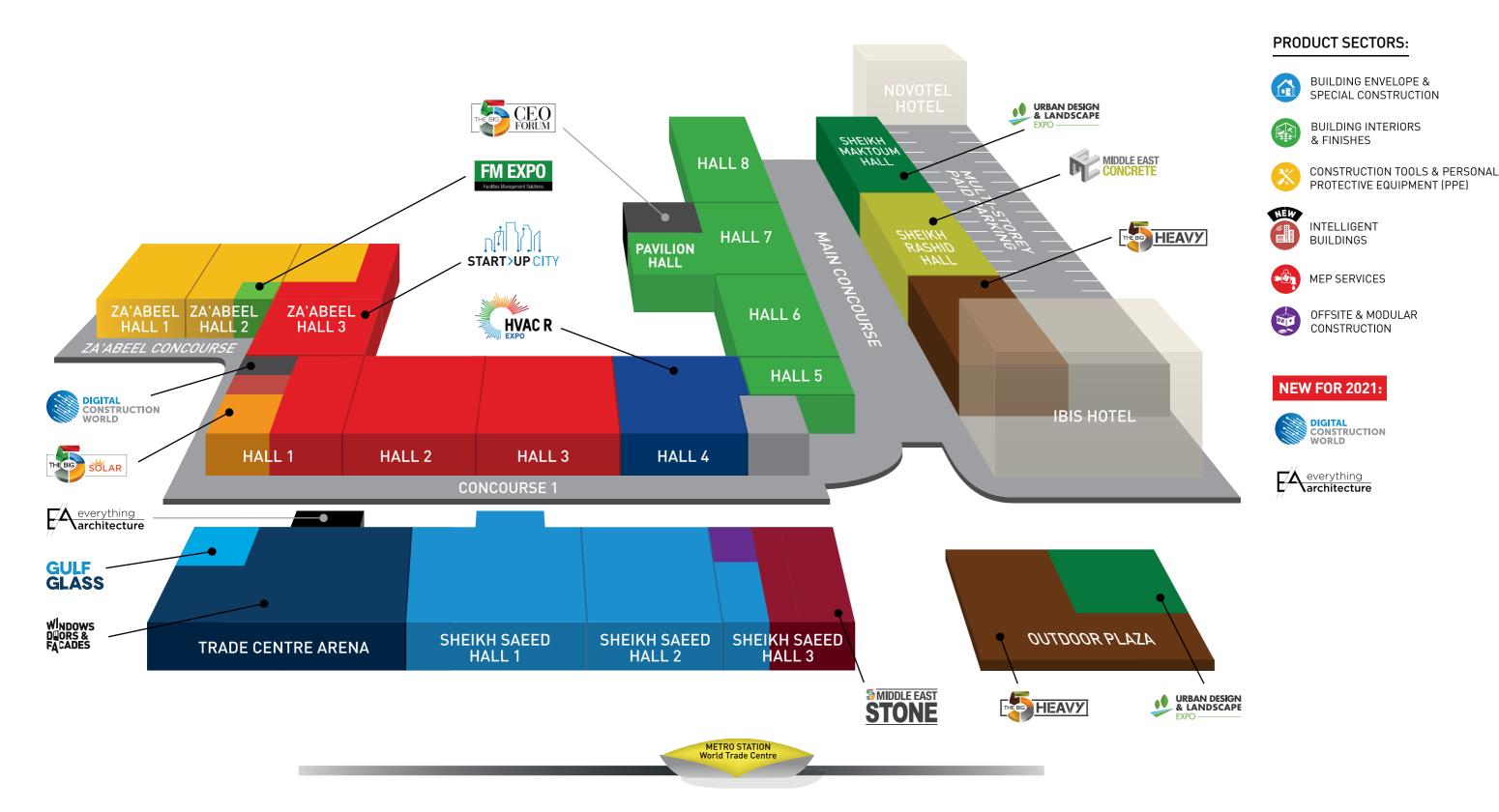
PUBLIC

| Abu Dhabi Housing Authority                     | Ministry of Housing - Saudi Arabia   |  |  |
|---|--|--|--|
| Ajman Municipality                              | Ministry of Works, Municipalities<br>Affairs and Urban Planning -<br>Bahrain |  |  |
| Al Ain Municipality                             | Municipal Corporation of Greater Mumbai                                      |  |  |
| DEWA  | Muscat Municipality  |  |  |
| Dhofar Municipality                             | Ras Al Khaimah Municipality  |  |  |
| Dubai Municipality                              | Roads & Transport Authority  |  |  |
| Dubai Central Laboratory                        | Saudi Industrial Development Fund  |  |  |
| Fujairah Municipality                           | SEWA   |  |  |
| Madina Development Authority                    | Sharjah Urban Planning Council   |  |  |
| Ministry of Infrastructure<br>Development - UAE | Sheikh Zayed Housing Programme   |  |  |

## COVERING THE FULL CONSTRUCTION CYCLE FROM INCEPTION TO COMPLETION



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## ENGAGING FEATURES ATTRACTING PROMINENT BUYERS AND INFLUENCERS

Networking and learning rank among the top reasons for visitors to attend The Big 5. With 240+ educational sessions and engaging networking features, the event attracts the most influential industry players.



#### THE BIG 5 CEO FORUM

Acting as the annual centrepiece for the region's construction leaders to discuss strategic industry development, share valuable information and network.



#### **DIGITAL CONSTRUCTION WORLD**

Putting the spotlight on the most innovative technology that is shaping the future of construction.



#### **EVERYTHING ARCHITECTURE**

Introducing an exclusive space dedicated to architects and designers who want to discover the latest trends and innovations in a relaxed setting away from the exhibition crowds.



#### THE BIG 5 IMPACT AWARDS

Recognising sustainable development, technological, and digital achievements in the construction industry.



The Big 5 broadens its reach with three additional specialised events: Windows, Doors & Facades Event, Gulf Glass and FM Expo.



#### **START-UP CITY**

Providing a dedicated space for the most innovative, disruptive and agile players in the market to showcase technologies that are bound to transforming the construction industry.



## WOMEN IN CONSTRUCTION FORUM & AWARDS

Offering a powerful platform promoting diversity and inclusion in order to create a more balanced and productive environment within the construction sector.



#### **WORKSHOPS & SEMINARS**

Delivering the latest updates on industry trends, regulations and upcoming projects with the added bonus of free CPD certification.

